



Fortinet Security Fabric Case study

20/3/2019

Zsolt Géczi, regional account manager



Network Security Leader

Fortinet is among the top 5 public cybersecurity companies in the world.

Its broad portfolio of solutions spans Network, Infrastructure, Cloud, and IoT Security.



\$12B Mkt Cap



**~\$1.8B - 2018
(revenue)**



**385,000+
Customers**

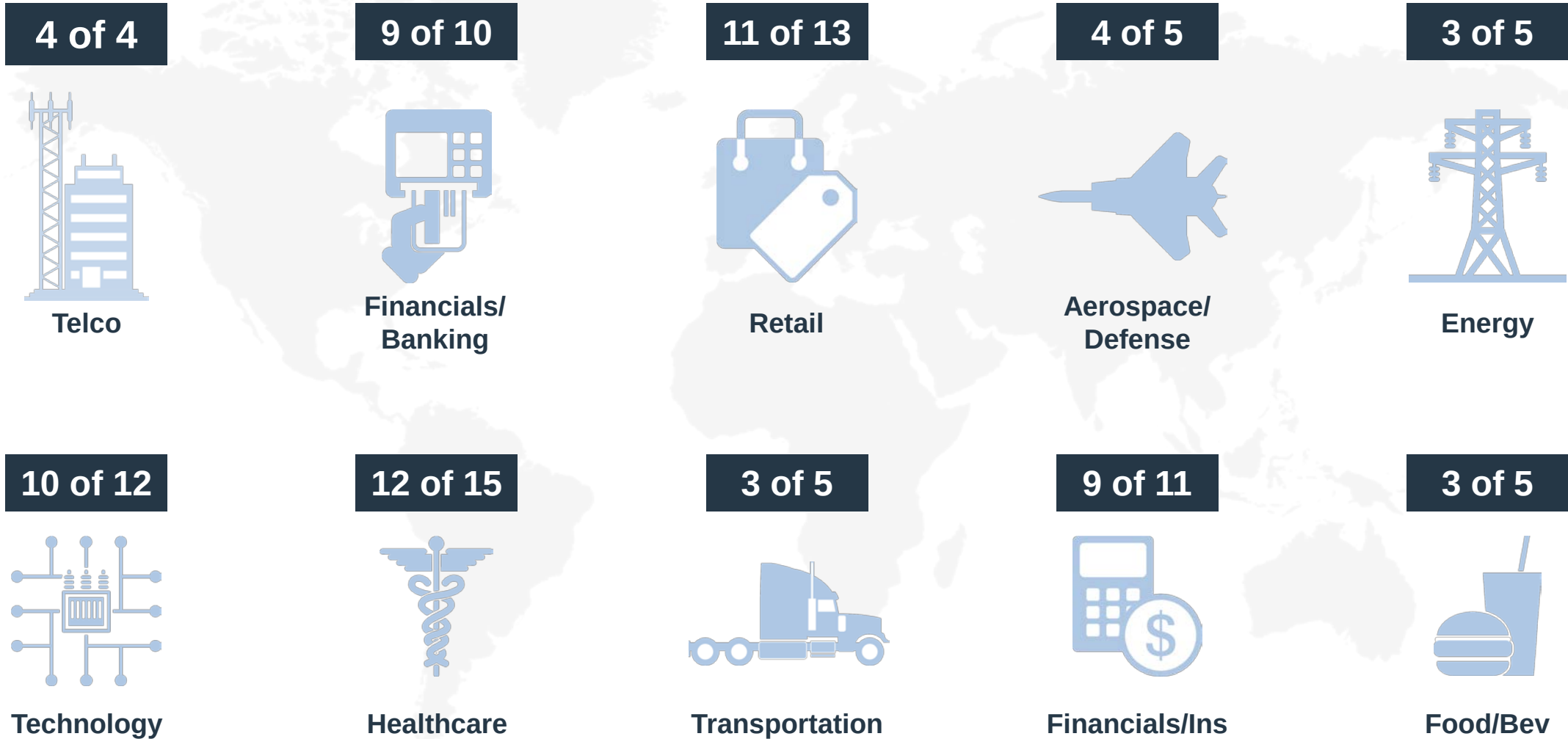


**4.4M+ Appliances
Shipments Worldwide
(+30% units WW)**

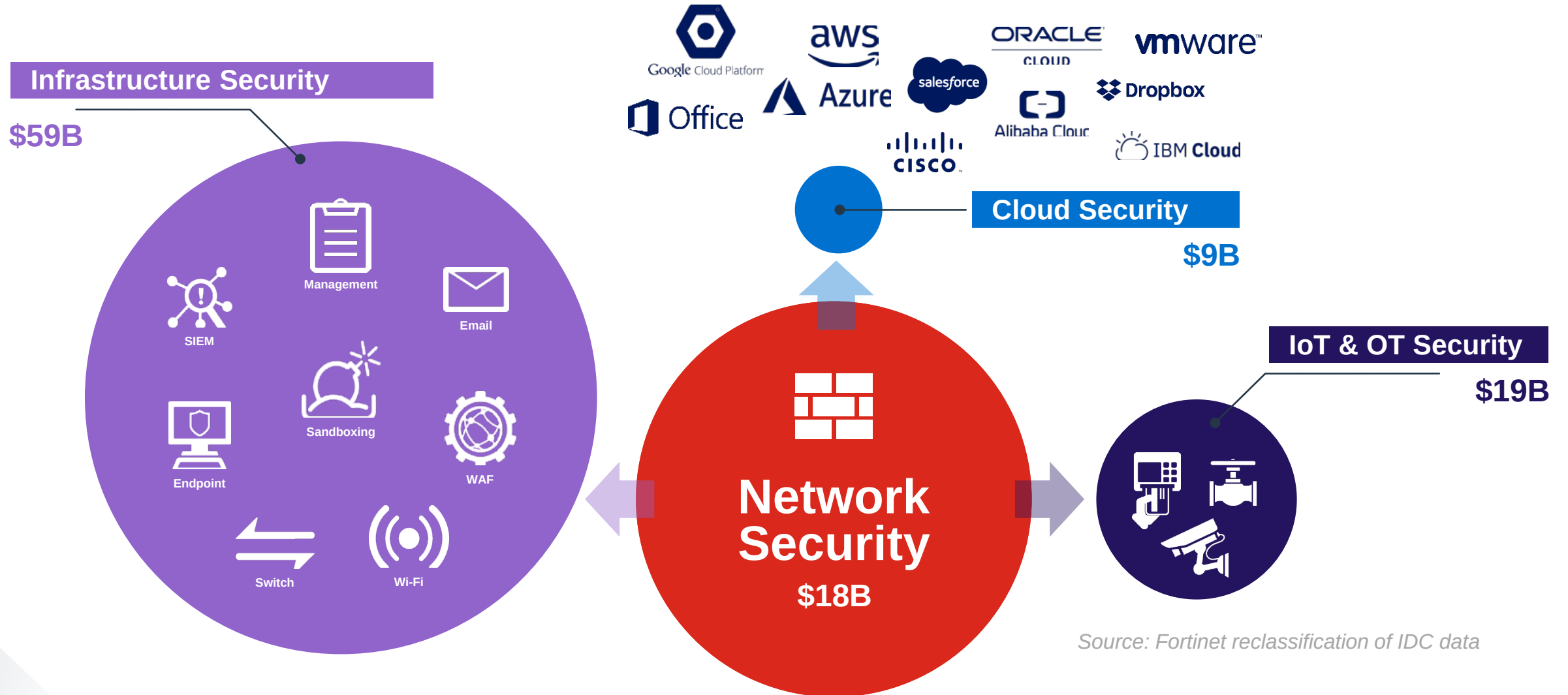
** As of Sept 30th 2018*



70% of F100 Are Fortinet Customers

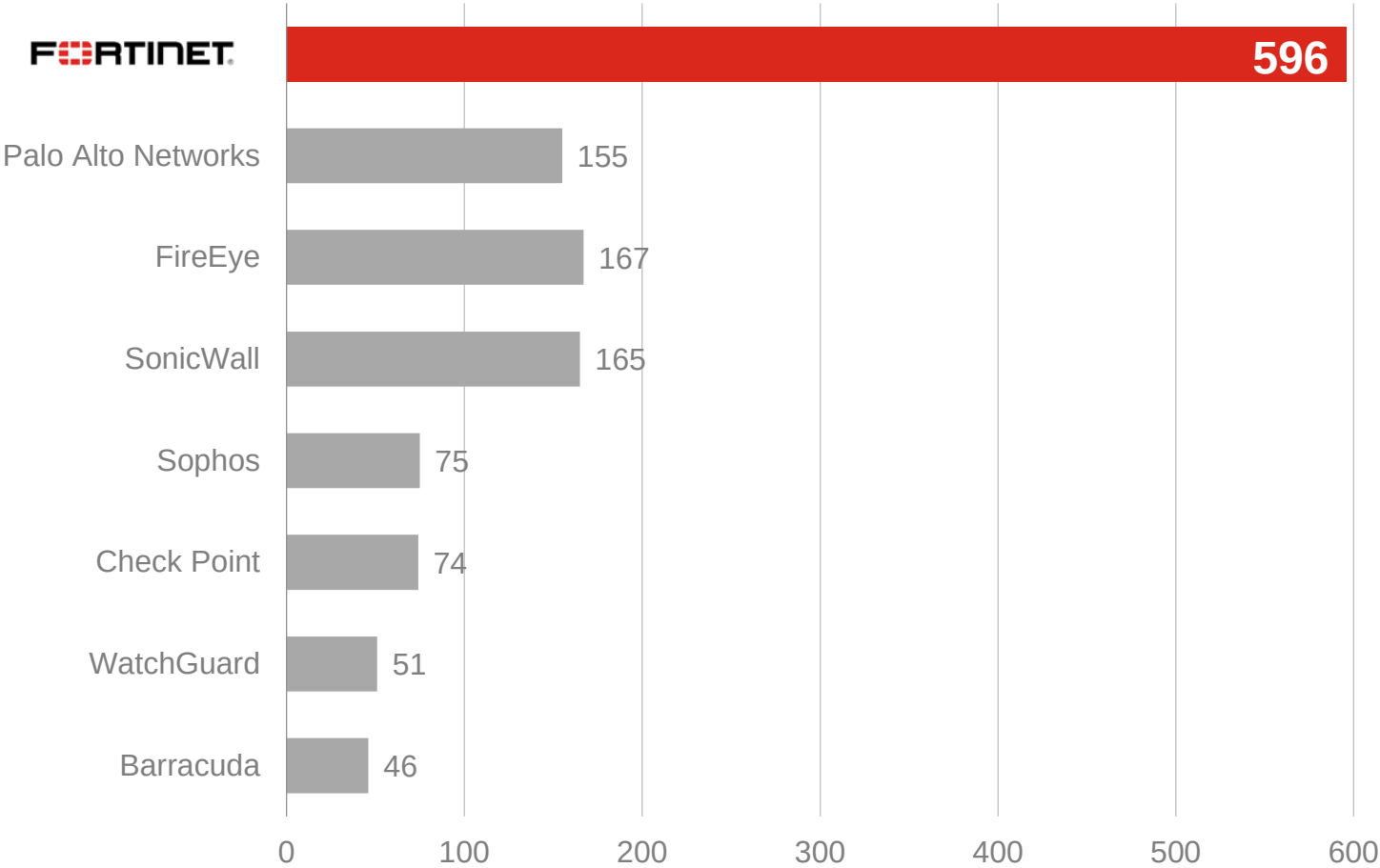


Fortinet Focus on 4 Security Markets





We Lead The Industry in Innovation



#1 Security Innovator

Competitor data based on patents issued as listed by the U.S. Patent and Trademark Office

566 U.S. Patents

30 International Patents

596 Global Patents

We Lead in Industry Recognition

						
	7	7	3	4	3	2
	9	2	5	1	0	2

A Leader in Network Security

Figure 1. Magic Quadrant for Enterprise Network Firewalls



Gartner Magic Quadrant for Enterprise Network Firewalls, Adam Hills, Jeremy D'Hoinne, Rajpreet Kaur, 4 October 2018
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Figure 1. Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls)



Gartner Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls), Rajpreet Kaur & Claudio Neiva, 20 September 2018
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NSS Labs 3rd-Party Certifications

Most Recent Test Results

FORTINET®

9 out of 9
Recommendations!

Cisco 2

Check Point 2

Palo Alto Networks 5

9

Recommendations



5th year in
a row!

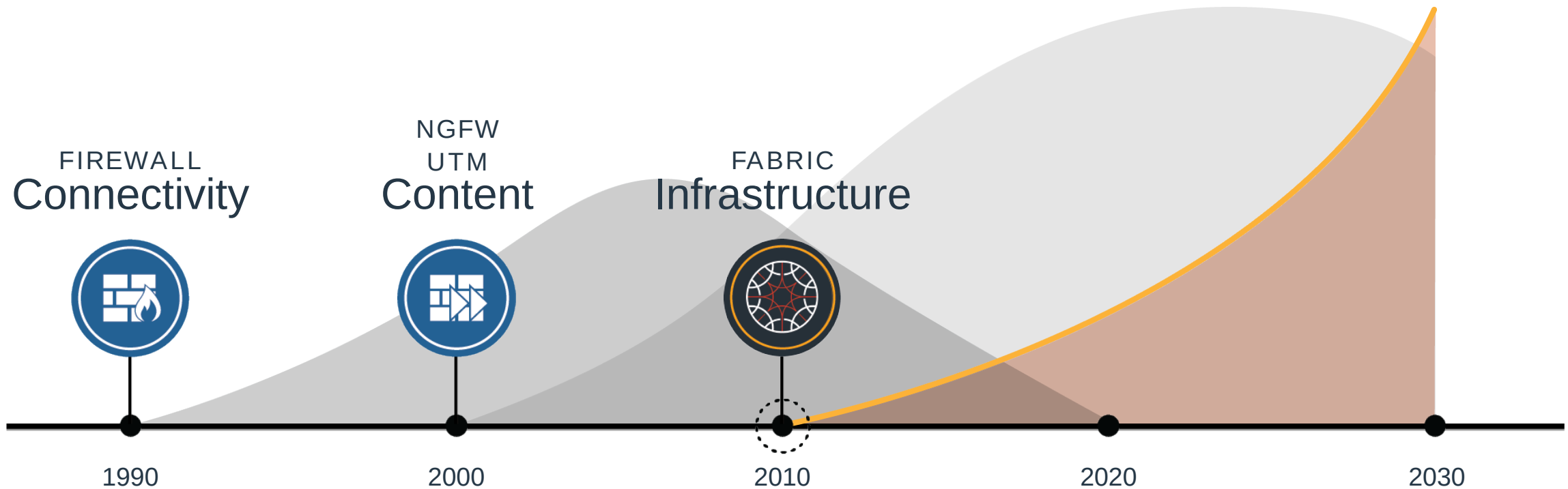


Updated August 20, 2018

Well-Positioned to Lead the 3rd Evolution of Network Security

Network Security Evolution

1ST GENERATION → 2ND GENERATION → 3RD GENERATION



Fortinet Security Fabric

Broad

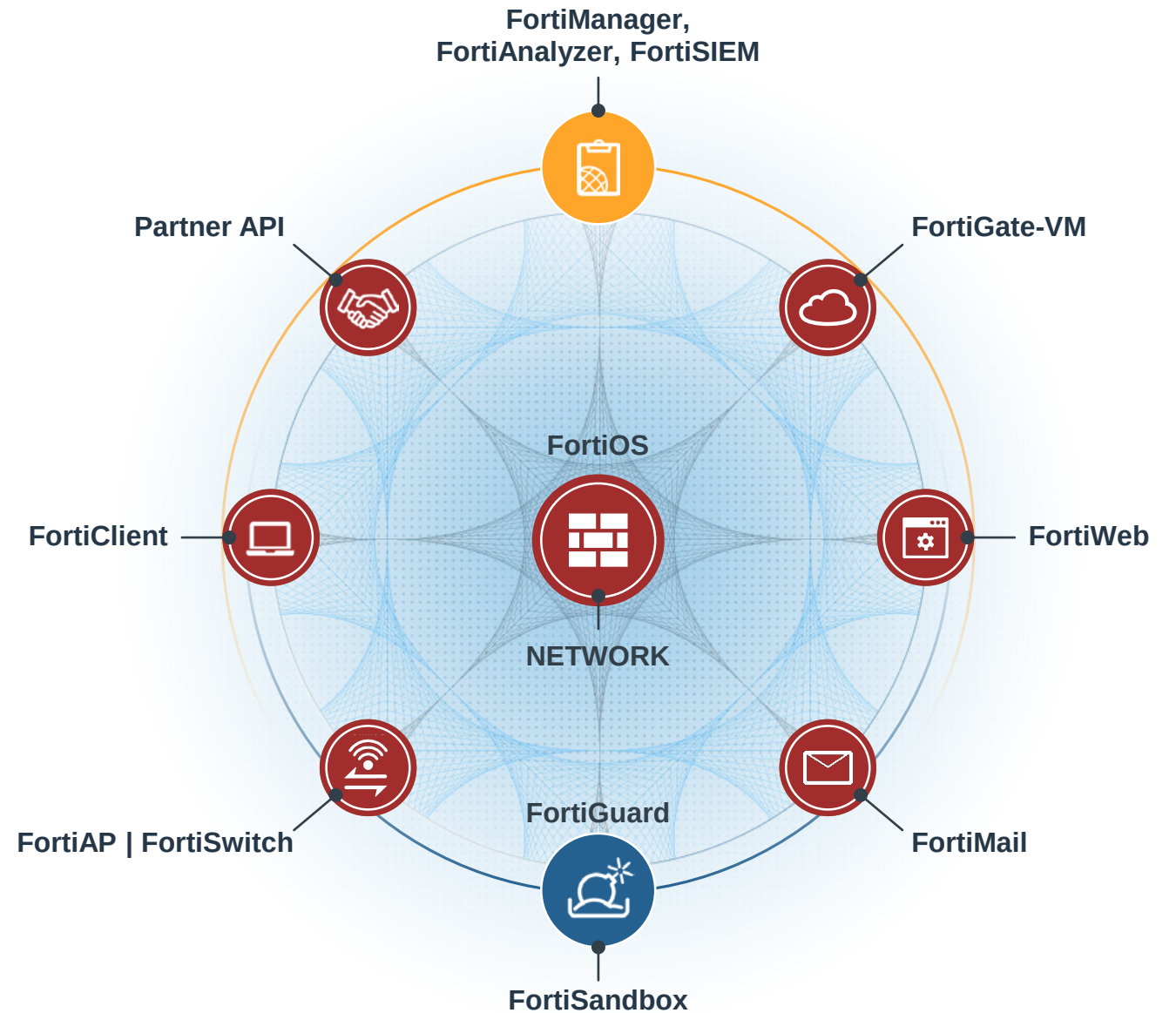
Visibility & Protection of the
Digital Attack Surface

Integrated

Detection of Advanced Threats

Automated

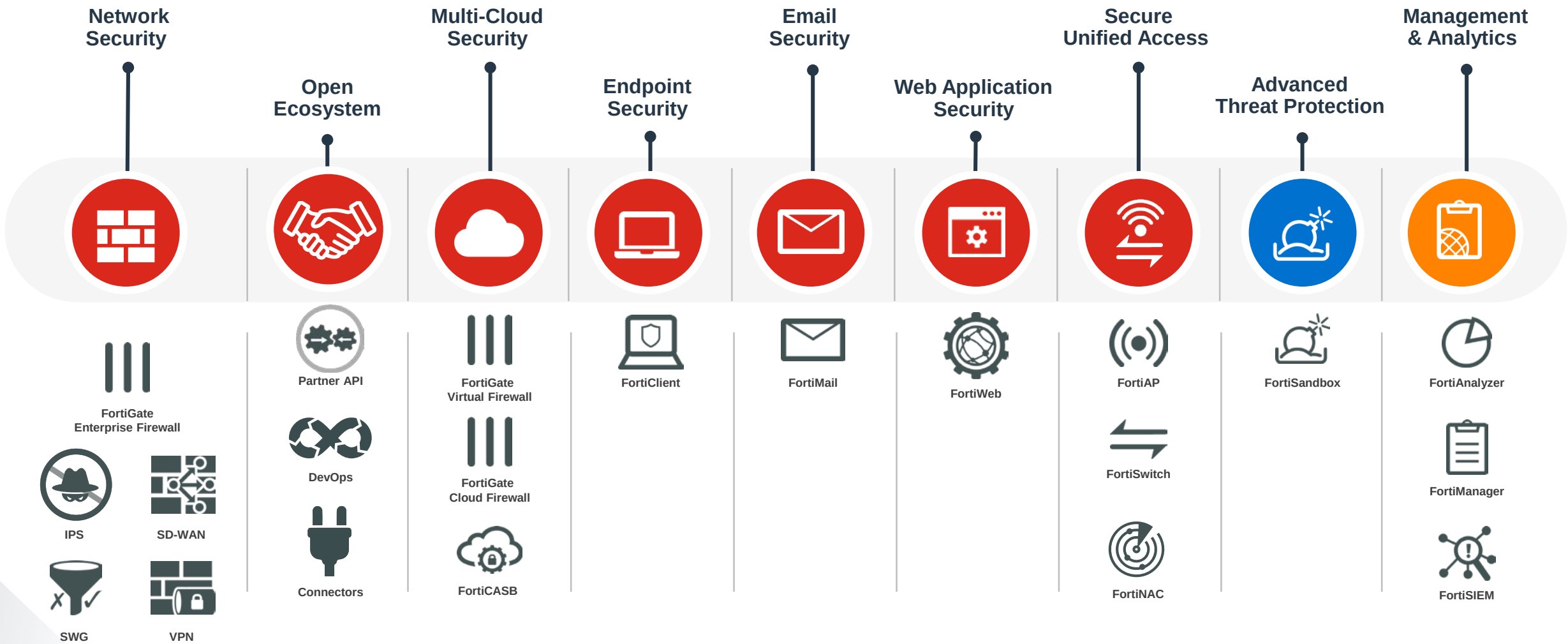
Response & Continuous Trust
Assessment





The Broadest Security Portfolio in the Industry

Built From The Ground Up To Deliver True Integration End To End



Fabric-Ready Ecosystem Partners

Expand the Reach of the Fabric

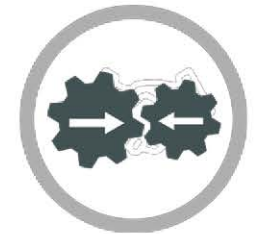
MANAGEMENT



ENDPOINT



CLOUD/NFV/SDN

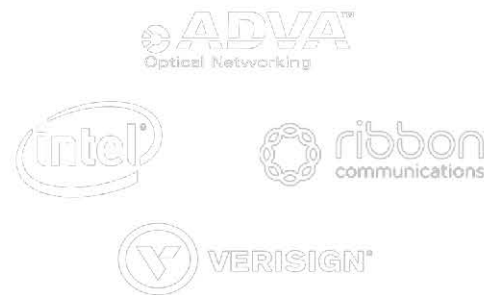


Fabric APIs

VULNERABILITY/SIEM



TECHNOLOGY



IOT/OT/NAC/IDENTITY



Fabric Connectors